



# 2022 Asia Networking Meeting Agenda

## Return, Reset and Reinvent

Rev 21-Oct-2022

### Wednesday, 2<sup>nd</sup> November

6PM – 7PM Welcome Reception on Hotel Pool Deck (9<sup>th</sup> Floor)

### Thursday, 3<sup>rd</sup> November

7AM – 8AM **OPTIONAL Thai Cultural Experience – Group Tour Floating Market / MaeKlong Railway Market (incl Lunch)** Traveling by bus, we will immerse ourselves in the culture of Thailand while networking with our NPAworldwide partners. Approximately 6 hours.

Dinner on your own

### Friday, 4<sup>th</sup> November

7AM – 8AM **Vinyasa Yoga** — Join *Kelsea Dodd* as she takes members through Vinyasa Yoga. If you have never tried Yoga before, Kelsea will ensure you feel safe and supported while going through these basic breathing and stretching exercises for beginners to the more experienced. **Salon 4, 6<sup>th</sup> Floor**

9AM **Welcome & Ice Breaker**  
**Inspiration, 3<sup>rd</sup> Floor**

- Welcome Presented by *Carola Chard, CMCC* and *Jason Elias, Elias Recruitment Pty Ltd*
- Icebreaker facilitated *Kristen Davie and Kelsea Dodd*
- Who are the members in attendance?

9:45AM **From Good to Great in Changing Times**, Jean-François Cousin  
Along a highly energizing and inspiring 60-minute session, Jean-François will help you understand why you feel how you feel amid changing times and find out how to



adjust your mindset to make the best of whatever happens next... and get stronger in the journey.

You will also take away practical tips and tricks to empower yourself and others to successfully navigate changing times, and shift from good to great for the next decade.

10:45AM

**Morning Tea | Sponsor | Networking**

11:15AM

**Reset your thinking – Using NPAworldwide as a Differentiator**

Hear from members who successfully win roles and candidates by using the NPAworldwide brand as the differentiator. What do they do differently?

***Facilitated by Parvathy Krishnan, Cucumber Consultants***

**Tom Sorenson, Tom Sorensen Recruitment Co., Ltd**

**Nerissa Reyes, Avanti People Partnership International**

**Fang Kai Low, VHR Consultancy**

12PM

**Best Practices for Business Success:** Group discussions to share and learn from one another. Share your ONE best suggestion and learn what others best practices in their business. What are you doing to:

***Facilitated by Jason Elias, Elias Recruitment Pty Ltd***

- Maximize revenue / reduce costs?
- Find and retain candidates / combat the counteroffer?
- Utilize the best technology that supports your business?

12:45PM

**Lunch | Sponsor | Networking**

**Voila! 2<sup>nd</sup> Floor**

2PM

**Being an NPAworldwide Candidate Recruiter**

What to look for in an NPAworldwide partnership, how to maximize your network relationships, and make more splits. Q&A

***Facilitated by Marcus Ronaldi, Marcus Ronaldi Recruiting***



2:30PM

**Global Recruitment Overview**

Hear from our members who have flown in from around the world give insight into how the recruitment industry faring in their region.

**North America:** Kimberley Chesney, Prime Management Group Inc.

**Asia:** Carola Chard, CMCC (Hong Kong), Krishnan Subramania Iyer, Cucumber Consultants (India), Taufik Arief, People Search Indonesia (Southeast Asia)

**United Kingdom/ Europe:** Ralf Spahn, Spahn Personalberatung

**Australia/ New Zealand:** Erica Westbury, Norwest Recruitment

3:30PM

**Afternoon Tea | Sponsor | Networking**

4PM

**Best Practice for NPAworldwide Success**

Group Discussions with members that have been in the network for many years, to members who are very new, this is your opportunity to share your knowledge and learn new ideas on how to be successful in NPAworldwide

**Facilitated by Carola Chard, CMCC**

- Best way to approach / engage with other members?
- How to incorporate Marketplace into daily/weekly routine?
- Best way to 'sell' NPAworldwide to win business?

4:45PM

**Close and Take-Aways;** Gary Banks, Grow Advisors

7PM – 10PM

**Group dinner at [Cabbages & Condoms](#)** (walking distance)

**Saturday, 5<sup>th</sup> November—Inspiration, 3<sup>rd</sup> Floor**

9:30AM

**Thailand Culture & History Overview—** Tom Sorensen, Tom Sorensen Recruitment Co., Ltd

9:45AM

**Celebration of Success!**

A quick overview of the global network statistic and how important Asia is to the network

**Presented by Kelsea Dodd & Kristen Davie**



- 10:00AM      **Understanding NPAworldwide’s Systems: Tips and Tricks on Marketplace and NPA Central** to make things easier for incorporating NPA into your daily routine
- Presented by Kelsea Dodd & Kristen Davie*
- Central | Marketplace | Communication Tab | Customizing the look | Calendar | Adding jobs / Candidates | Open Forum | Posting to JobBoard | Video Library | Creating Views / Alerts | Statistics
- 10:30AM      **Alternative to LinkedIn License**  
*NPAworldwide Sponsor- Shortlyst*
- 10:50AM      **Morning Tea | Sponsors | Networking**
- 11:30AM      **Technology Tips & Tricks**  
*Facilitated by Jason Elias (Elias Recruitment Pty Ltd), James Harman (Snap Recruitment), and Gary Banks (Grow Advisors)*  
Learn about what Apps are hot right now.  
Tips on using LinkedIn to better present yourself to clients & candidates
- 12:15PM      **NPAworldwide Ethics Quiz** - (Kahoot app download required)
- 12:25PM      **Conference Close/ Takeaways;** Carola Chard, CMCC
- 12:30PM      **Lunch for meeting attendees**  
**Voila! 2<sup>nd</sup> Floor**
- 6PM – 10PM      **OPTIONAL tour to Asiatique Night Markets** (travel there by Tuk Tuk, return via minivan)



## Speaker Bio

### Jean-François Cousin



Jean-François Cousin is a global executive coach and a keynote speaker. He helps senior leaders and teams unleash more of their greatness.

He is also a published author, and a former Chairman of the Global Board of the International Coaching Federation.

Jean-François' talks raise audiences' inner-motivation to evolve towards the best they can be, and offer practical ideas and strategies, which instantly make a difference in people's lives and work.

Thought-provoking and entertaining, his interventions blend:

1. Insightful storytelling from his corporate and coaching experiences
2. Energizing and inspiring activities for the audience, and
3. Irresistible 'calls-for-action'

Jean-Francois has inspired hundreds of audiences across the world.

Discover his activities at <https://www.greatness.coach/speaking/>